

SIERRA SANDS UNIFIED SCHOOL DISTRICT

**Board of Education
Special Meeting**

**NOVEMBER 7, 2019
SSUSD District Office
113 W. Felspar Ave.
Ridgecrest, CA 93555
*www.ssusd.org***

We, the members of the Board of Education of the Sierra Sands Unified School District, are committed to providing the highest quality education in a safe environment to all K-12 students. We believe the school shares with the family, church, and community the responsibility for developing life-long learners who are responsible, productive

A G E N D A

CALL TO ORDER AND PLEDGE TO THE FLAG

6:15 p.m.

Amy Castillo-Covert
Bill Farris
Tim Johnson
Kurt Rockwell, President
Michael Scott, Vice President/Clerk

Dave Ostash, Ed.D., Superintendent

MOMENT OF SILENCE

1. ADOPTION OF AGENDA

The board will provide time during the discussion of each agenda item for members of the public to comment.

2. CONSENT CALENDAR

2.1 Approval of Recommendation for Expulsion, Expulsion Case #2 1920

2.2 Approval of Recommendation for Expulsion, Expulsion Case #3 1920

3. CONSTRUCTION ADMINISTRATION

3.1 Approval to Enter into a Purchase Order with Central Valley Foam Experts, Inc. to Perform Foam Roof Repair at Richmond/Vieweg Elementary School

3.2 Approval to Enter into a Lease Agreement with Elite Modular Leasing and Sales for (2) 24x40 Relocatable Classrooms at Richmond/Vieweg Elementary School

4. BUSINESS ADMINISTRATION

4.1 The board will meet with the superintendent in a workshop style session to discuss the potential benefits of vehicle fleet leasing.

5. ADJOURNMENT

2. CONSENT CALENDAR

2.1 Approval of Recommendation for Expulsion, Expulsion Case #2 1920

BACKGROUND INFORMATION: Education code requires the board to take final action on recommendations for expulsion.

CURRENT CONSIDERATIONS: Board approval is requested for the following expulsion case:

Expulsion Case #2 1920: As stated in a stipulated expulsion agreement, student is expelled for the remainder of the fall 2019-20 semester and the spring 2019-20 semester. The spring semester will be suspended allowing student to reapply for readmission to a Sierra Sands School in January of 2020 if all conditions of the stipulated agreement are met.

FINANCIAL CONSIDERATIONS: None.

SUPERINTENDENT'S RECOMMENDATION: Approve the recommendation for expulsion, Expulsion Case #2 1920, as presented.

2. CONSENT CALENDAR

2.2 Approval of Recommendation for Expulsion, Expulsion Case #3 1920

BACKGROUND INFORMATION: Education code requires the board to take final action on recommendations for expulsion.

CURRENT CONSIDERATIONS: Board approval is requested for the following expulsion case:

Expulsion Case #3 1920: As stated in a stipulated expulsion agreement, student is expelled for the remainder of the fall 2019-20 semester and the spring 2019-20 semester. The suspension will be suspended on November 3, 2019 allowing student to complete the fall semester through Independent Study. The student will be allowed to return to Burroughs High School on January 6, 2020 under a behavior contract.

FINANCIAL CONSIDERATIONS: None.

SUPERINTENDENT'S RECOMMENDATION: Approve the recommendation for expulsion, Expulsion Case #3 1920, as presented.

3. CONSTRUCTION ADMINISTRATION

3.1 Approval to Enter into a Purchase Order with Central Valley Foam Experts, Inc. to Perform Foam Roof Repair at Richmond/Vieweg Elementary School

BACKGROUND INFORMATION: In the process of replacing earthquake-damaged T-Bar ceiling and light fixtures at the Richmond/Vieweg Elementary School, it was discovered that the existing foam roof has several areas requiring repair. In the event of rain, it is probable that the new ceiling/lights will be damaged due to water leakage. It is necessary to repair the foam roofing to prevent this damage.

CURRENT CONSIDERATIONS: The California Uniform Public Construction Cost Accounting Act (CUPCCAA) is legislation that was enacted in 1993 to promote uniformity of the bidding procedures on construction work performed or contracted by public entities. The district “opted in” to CUPCCAA in 1994 via board resolution. Under CUPCCAA, public project work in the amount of \$60,000.00 to \$200,000.00 may be contracted by informal bidding procedures, in which the district maintains a list of registered qualified contractors; and projects costing over \$200,000.00 are subject to formal bidding procedures. The district executed the informal bidding process and notified the two registered roofing contractors of the proposal. The district received one bid for the project, from Central Valley Foam Experts, Inc.

FINANCIAL IMPLICATIONS: The estimate for this project is:

\$162,000.00

It is anticipated that 75% of this funding will be reimbursed by the California Office of Emergency Services (Cal OES). The remaining 25% will come from Fund 14 – Deferred Maintenance.

SUPERINTENDENT’S RECOMMENDATION: It is the superintendent’s recommendation that the district contract with Central Valley Foam Experts, Inc. for foam roof repairs at Richmond/Vieweg Elementary School.

09-CONSTRUCTION AGREEMENT

THIS AGREEMENT, dated 8 November, 2019, in the County of Kern, State of California, is by and between the Sierra Sands Unified School District ("OWNER") and Central Valley Foam Experts, Inc. ("CONTRACTOR").

For the consideration stated in this Agreement, OWNER and CONTRACTOR agree as follows:

1. Contract Documents. The complete Agreement includes all of the Contract Documents as defined in the General Conditions and any other documents comprising any portion of the bid package, and all modifications, addenda, and amendments of or to any of these documents, all of which are incorporated by reference into this Agreement. The Contract Documents are complementary, and what is called for by any one shall be as binding as if called for by all.
2. Scope of Performance. CONTRACTOR shall perform within the time set forth in Paragraph 4 of this Agreement everything required to be performed, and shall provide and furnish all labor, materials, necessary tools, expendable equipment, and all utility and transportation services described in the Contract Documents and required for construction of Foam Roof Repair at Vieweg/Richmond Elementary School.

All of the work to be performed and materials to be furnished shall be completed in a good workmanlike manner in strict accordance with the Plans, Drawings, Specifications and all provisions of the Contract Documents as defined above. CONTRACTOR shall be liable to OWNER for any damages arising as a result of a failure to fully comply with this obligation, and CONTRACTOR shall not be excused with respect to any failure to so comply by any act or omission of OWNER, the Architect, Engineer, Inspector, Division of State Architect, or representative of any of them, unless such act or omission actually prevents CONTRACTOR from fully complying with the requirements of the Contract Documents, and unless CONTRACTOR protests at the time of the alleged prevention that the act or omission is preventing CONTRACTOR from fully complying with the Contract Documents. The protest shall not be effective unless reduced to writing and filed with OWNER within three working days of the date of occurrence of the act or omission preventing CONTRACTOR from fully complying with the Contract Documents.

3. Contract Price. Subject to any additions or deductions as provided in the Contract Documents, as full consideration for the faithful performance of the contract OWNER shall pay to CONTRACTOR the sum of \$162,000.00.
4. Construction Period. The work shall be commenced on or before the 1st day after receiving OWNER's Notice to Proceed and shall be completed within 90 consecutive calendar days from the date specified in the Notice to Proceed.

5. Liquidated and Other Damages. All work must be completed within the time limits set forth in the Contract Documents. If the work is not completed in accordance with the time limits set forth in this Agreement, in accordance with Government Code Section 53069.85, CONTRACTOR shall pay to OWNER as fixed and liquidated damages, and not as a penalty, the sum of \$100.00 for each calendar day of delay until work is completed and accepted.

Detailed requirements concerning liquidated damages and other damages which may be assessed if CONTRACTOR fails to complete the project within the time period provided in this Agreement are contained in the General Conditions.

6. Insurance. Prior to commencing the work, CONTRACTOR shall take out and maintain during the life of this contract, and shall require all subcontractors, if any, whether primary or secondary, to take out and maintain all insurance as required in the General Conditions.

7. Substitution of Securities. Public Contract Code Section 22300 permits the substitution of securities for any monies withheld by a public agency to ensure performance under a contract. At the request and expense of CONTRACTOR, securities equivalent to the amount withheld shall be deposited with the public agency, or with a state or federally chartered bank in California as the escrow agent, who shall then pay such monies to CONTRACTOR. OWNER retains the sole discretion to approve the bank selected by CONTRACTOR to serve as escrow agent. Upon satisfactory completion of the contract, the securities shall be returned to CONTRACTOR. Securities eligible for investment shall include those listed in Government Code Section 16430 or bank or savings and loan certificates of deposit. CONTRACTOR shall be the beneficial owner of any securities substituted for monies withheld and shall receive any interest thereon.

In the alternative, under Section 22300, CONTRACTOR may request OWNER to make payment of earned retentions directly to the escrow agent at the expense of CONTRACTOR. Also at CONTRACTOR's expense, CONTRACTOR may direct investment of the payments in securities, and CONTRACTOR shall receive interest earned on such investment upon the same conditions as provided for securities deposited by CONTRACTOR. Upon satisfactory completion of the contract, CONTRACTOR shall receive from the escrow agent all securities, interest, and payments received by escrow agent from OWNER pursuant to the terms of Section 22300. Not later than 20 days after receipt of such payment, CONTRACTOR shall pay to each subcontractor the respective amount of interest earned, net of costs attributed to retention withheld from each subcontractor, on the amount of retention withheld to ensure performance of CONTRACTOR.

8. Corporate Status and Authorization. If CONTRACTOR is a corporation, the undersigned hereby represents and warrants that the corporation is duly incorporated and in good standing in the State of California, and that Richard Maben, whose title is President, is authorized to act for and bind the corporation.

9. Posting. Contractor shall be responsible to post job site notices prescribed by Title 8 CCR § 16451 (d) pertaining to prevailing wage monitoring by the Department of Industrial Relations.

10. Entire Agreement. This Agreement, including the Contract Documents incorporated by reference, constitutes the final, complete, and exclusive statement of the terms of the agreement between the parties pertaining to construction of the project. It supersedes all prior and contemporaneous understandings or agreements of the parties. No party has been induced to enter into this Agreement by, nor is any party relying on, any representation or warranty outside those expressly set forth in this Agreement. The Agreement can only be modified by an amendment in writing, signed by both parties and approved by action of OWNER's governing board or other governing body.

11. Parties in Interest. Nothing in this Agreement, whether express or implied, is intended to confer any rights or remedies under or by reason of this Agreement on any person other than the parties to this Agreement and their respective successors and assigns. Nothing in this Agreement, whether express or implied, is intended to relieve or discharge the obligation or liability of any third person to any party to this Agreement, nor shall any provision give any third person any right of subrogation or action against any party to this Agreement.

12. Severability. If any provision of this Agreement is held by a court of competent jurisdiction to be invalid or unenforceable, the remainder of the Agreement shall continue in full force and effect and shall in no way be impaired or invalidated.

13. Governing Law. The rights and obligations of the parties and the interpretation and performance of this Agreement shall be governed by the laws of California, excluding its conflict of laws rules.

The parties have executed this Agreement by the signatures of their authorized representatives effective the date indicated above.

DISTRICT

CONTRACTOR

By: _____
Signature

*By: _____
Signature

Pamela P. Smith
Print Name Above

Richard Mabed
Print Name Above

Assistant Superintendent of Business
Print Title Above

President
Print Title Above

[Continued on Following Page]

***[CORPORATE SEAL OF
CONTRACTOR, if a corporation]***

Contractor's License No.

Tax ID/Social Security No.

DIR Registration No.

***Important Notice:** Labor Code § 1771.1(a) provides that “A contractor or subcontractor shall not be qualified to bid on, be listed in a bid proposal, subject to the requirements of Section 4104 of the Public Contract Code, or engage in the performance of any contract for public work, as defined in this chapter, unless currently registered and qualified to perform public work pursuant to Labor Code Section 1725.5. It is not a violation of this section for an unregistered contractor to submit a bid that is authorized by Section 7029.1 of the Business and Professions Code or by Section 10164 or 20103.5 of the Public Contract Code, provided the contractor is registered to perform public work pursuant to Section 1725.5 at the time the contract is awarded.” Please go to <http://www.dir.ca.gov/Public-Works/PublicWorks.html> for more information and to register. This project is subject to monitoring by the Department of Industrial Relations.

01-NOTICE TO CONTRACTORS CALLING FOR BIDS

1. OWNER: Sierra Sands Unified School District
2. PROJECT IDENTIFICATION NAME: Foam Roof Repair
3. PROJECT LOCATION: Vieweg Elementary School
4. PROJECT DESCRIPTION: *[attach extra page(s) if necessary]* . See attached Scope

This project is anticipated to start on approximately November 8th 2019 and is anticipated to have a duration of 60 calendar days for completion.

5. BID DEADLINE: Bids are due on **October 16th 2019 at 9:00 AM**
6. PLACE OF BID RECEIPT: 113 Felspar Ave, Ridgecrest CA 93555
7. METHOD OF BID RECEIPT: Personal delivery, courier, or mailed via United States Postal Service to above address.
8. PLACE PLANS ARE ON FILE: 113 Felspar Ave, Ridgecrest CA 93555
9. SEALED BID MARKING: Name of Contract, Name and Address of Bidder in Capital Letters, Public Works Bid Packet, Do Not Open Before October 16th 2019 at 9:00 AM
10. ALTERNATES: If alternate bids are called for, the contract will be awarded to the lowest responsive and responsible bidder on the basis indicated below:

[check only one]

- (a) The lowest bid shall be the lowest bid price on the base contract without consideration of the prices on the additive or deductive items.
- (b) The lowest bid shall be the lowest total of the combined bid prices on the base contract and alternates [specify].
- (c) The lowest bid shall be the lowest total of the bid prices on the base contract and alternates, taken in order, up to a maximum amount to be publicly disclosed before the first bid is opened.
- (d) The lowest bid shall be determined in a manner that prevents any information that would identify any of the bidders or proposed subcontractors or suppliers from being revealed to the public entity before the ranking of all bidders from lowest to highest has been determined.
- (e) Not applicable to this project, as no alternates are requested.

11. MANDATORY JOB WALK: N/A

Date: Time:

Location:

If a job walk is required on this project, attendance at the entire job walk is mandatory and failure to attend the entire job walk may result in your bid being rejected as non-responsive. Contact OWNER for details on required job walks and related documentation.

12. PLAN DEPOSIT REQUIRED: \$ 0

13. This is a prevailing wage project. OWNER has ascertained the general prevailing rate of per diem wages in the locality in which this work is to be performed for each craft or type of worker needed to execute this contract. These rates are on file at OWNER's office, and a copy may be obtained upon request, or at www.dir.ca.gov. Contractor shall post a copy of these rates at the job site. ALL PROJECTS OVER \$1,000 ARE SUBJECT TO PREVAILING WAGE MONITORING AND ENFORCEMENT BY THE LABOR COMMISSIONER.

It shall be mandatory upon the contractor to whom the contract is awarded (CONTRACTOR), and upon any SUBCONTRACTOR, to pay not less than the specified rates to all workers employed by them in the execution of the contract.

14. A Payment Bond for contracts over \$25,000 and a Performance Bond for all contracts will be required prior to commencement of work. These bonds shall be in the amounts and form called for in the Contract Documents.

15. Pursuant to the provisions of Public Contract Code Section 22300, CONTRACTOR may substitute certain securities for any funds withheld by OWNER to ensure CONTRACTOR's performance under the contract. At the request and expense of CONTRACTOR, securities equivalent to any amount withheld shall be deposited, at the discretion of OWNER, with either OWNER or a state or federally chartered bank as the escrow agent, who shall then pay any funds otherwise subject to retention to CONTRACTOR. Upon satisfactory completion of the contract, the securities shall be returned to CONTRACTOR.

Securities eligible for investment shall include those listed in Government Code Section 16430, bank and savings and loan certificates of deposit, interest bearing demand deposit accounts, standby letters of credit, or any other security mutually agreed to by CONTRACTOR and OWNER. CONTRACTOR shall be the beneficial owner of any securities substituted for funds withheld and shall receive any interest on them. The escrow agreement shall be in the form indicated in the Contract Documents.

16. To bid on or perform the work stated in this Notice, CONTRACTOR must possess a valid and active contractor's license of the following classification(s) No CONTRACTOR or subcontractor shall be qualified to bid on, be listed in a bid proposal, subject to the requirements of § 4104 of the Public Contract Code, for a public works project (submitted on or after March 1, 2015) unless currently registered with the Department of Industrial Relations (DIR) and qualified to perform public work pursuant to Labor Code § 1725.5. No CONTRACTOR or subcontractor may be awarded a contract for public work on a public works project (awarded after April 1, 2015) unless registered with the DIR. DIR's web registration portal is: www.dir.ca.gov/Public-Works/Contractors.html

17. CONTRACTOR and all subcontractors must furnish electronic certified payroll records (eCPR) to the Labor Commissioner [specify weekly, bi-weekly or monthly] in PDF format. Registration at www.dir.ca.gov/Public-Works/Certified-Payroll-Reporting.html is required to use the eCPR system.

The following notice is given as required by Labor Code Section 1771.5(b)(1): CONTRACTOR and any subcontractors are required to review and comply with the provisions of the California Labor Code, Part 7, Chapter 1, beginning with Section 1720, as more fully discussed in the Contract Documents. These sections contain specific requirements concerning, for example, determination and payment of prevailing wages, retention, inspection, and auditing payroll records, use of apprentices, payment of overtime compensation, securing workers' compensation insurance, and various criminal penalties or fines which may be imposed for violations of the requirements of the chapter. Submission of a bid constitutes CONTRACTOR's representation that CONTRACTOR has thoroughly reviewed these requirements.

18. *[check only one]*

- (a) OWNER will retain 5% of the amount of any progress payments.
- (b) OWNER will retain 10% of the amount of any progress payments because the project has been found to be substantially complex on the basis of

19. This Project requires does not require prequalification pursuant to AB 1565 of all general contractors and all mechanical, electrical and plumbing subcontractors. If required, a Prequalification package may be obtained by downloading the necessary forms from ssusd.org. A bid package will not be accepted from any bidder that is required to submit a completed questionnaire and supporting documents pursuant to AB 1565, but has not done so at least ten (10) business days prior to the date fixed for the public opening of sealed bids or that has not been prequalified for at least five (5) business days prior to that date.

Foam Roof Repair Scope of Work

Location:

Vieweg Elementary School
348 Rowe St
Ridgecrest, CA 93555

1. Pressure wash and prep 40,000 sq.ft of existing roof areas for recoating.
2. Dispose of all dirt and debris from work area.
3. Repair all areas of damaged foam including bird pecks and bubbles.
4. Install new Polyurethane Foam to all exposed cut out areas.
5. Install new elastomeric top coat to 40,000 sq.ft. of roof at 1.5 gallons per 100 sq.ft
6. Install new 3M Artic white roofing granules into new elastomeric coatings.
7. Encapsulate roofing granules with final coat of Elastomeric coating at 1.5 gallons per 100 sq.ft
8. The new roof will exceed Title 24 requirements.
9. Keep the grounds and work site clean at all times.
10. Supply workers compensation and liability Insurance certificates.
11. Provide a ten year warranty on all of the new and re-coated areas of roofing.
12. DIR regulations and Prevailing Wage applies to this project.
13. All work must be done when students are not present (Evenings, Weekends or School Holidays).

02-BID FORM

Name of Bidder:

Project:

Project #:

To: _____, referred to as "OWNER."

A. In compliance with your Notice to Contractors Calling for Bids and related documents, the undersigned bidder, having familiarized itself with the terms of the contract, the local conditions affecting the performance of the contract, the cost of the work at the place where the work is to be done, and the drawings and specifications and other contract documents, proposes and agrees to perform the contract within the time stipulated, including all of its component parts and everything required to be performed, and to provide and furnish any and all of the labor, materials, tools, expendable equipment, and all applicable taxes, utility, and transportation services necessary to perform the contract and complete in a workmanlike manner all of the work required in connection with the above-referenced project, including sheeting, shoring, and bracing, or equivalent method for protection of life and limb in trenches and open excavation in conformance with applicable safety orders, within the time limits set for completion of all work, all in strict conformity with the drawings and specifications and other contract documents, including Addenda Nos. _____ on file at the office of OWNER for the Base Bid sum of:

[list all]

dollars.

[written in words] *One hundred sixty two thousand.*

\$ *162,000.⁰⁰*
[written in numbers]

B. If any of the following alternate bids are utilized and awarded, the undersigned agrees to make price adjustments, as indicated, to the Base Bid.

ALTERNATE BID 1:

[description of alternate]

Bid 1. State the amount to be added deducted to/from the Base Bid for Alternate
[select one]

dollars.
[written in words]

\$.
[written in numbers]

ALTERNATE BID 2:

[description of alternate]

Bid 2. State the amount to be added deducted to/from the Base Bid for Alternate
[select one]

dollars.
[written in words]

\$.
[written in numbers]

ALTERNATE BID 3:

[description of alternate]

Bid 3. State the amount to be added deducted to/from the Base Bid for Alternate
[select one]

dollars.
[written in words]

\$.
[written in numbers]

**REFER TO ANY ATTACHMENTS TO THIS BID FORM
FOR ADDITIONAL ALTERNATES**

C. The Bidder agrees that upon written notice of acceptance of this bid, he will execute the contract and provide all bonds and other required documents within ten (10) working days after contract award.

D. Attached is bid security not less than 10 percent of the bid, in the amount of \$ *NA* , in the form of (cash) (bid bond) (certified check) (cashier's check).
[check one]

E. The Bidder acknowledges that OWNER reserves the right to accept or reject any and/or all Base Bids and alternate bids. This entire bid shall remain open and active for sixty (60) days after bid opening, and any alternate bids not initially awarded shall remain active, as an irrevocable offer by the Bidder to enter into either a change order or separate contract, for up to six months after award of the contract.

F. It is understood and agreed that if written notice of the acceptance of this bid is mailed, telegraphed, or delivered to the Bidder after the opening of the bid, and within the time this bid is required to remain open, or at any time after that before this bid is withdrawn, the Bidder will execute and deliver to OWNER the Agreement and will also furnish and deliver to OWNER the Performance Bond and a separate Payment Bond as specified, certificates of insurance, and other required documents.

G. It is understood and agreed that should the Bidder fail or refuse to return executed copies of the Construction Agreement, bonds, insurance certificates, and other required documents to OWNER within the time specified, the bid security shall be forfeited to OWNER.

H. In submitting this bid, the Bidder offers and agrees that if the bid is accepted it will assign to OWNER all rights, title, and interest in and to all causes of action it may have under Section 4 of the Clayton Act (15 U.S.C. Section 15) or under the Cartwright Act (Business & Professions Code Section 16700 and following sections) arising from purchases of goods, materials, or services by the Bidder for sale to OWNER pursuant to the bid. Such assignment shall be made and become effective at the time OWNER tenders final payment under the contract. (Public Contract Code Section 7103.5; Government Code Section 4552.)

I. The Bidder hereby certifies that it is, and at all times during the performance of work under the Contract Documents shall be, in full compliance with the provisions of the Immigration Reform and Control Act of 1986 ("IRCA") in the hiring of its employees, and the Bidder shall indemnify, hold harmless, and defend OWNER against any and all actions, proceedings, penalties, or claims arising out of the Bidder's failure to comply strictly with the IRCA.

J. The Bidder understands that a licensed contractor shall not submit a bid to a public agency unless the Bidder's contractor's license number appears clearly on the bid, the license expiration date is stated, and the bid contains a statement that the representations made therein are made under penalty of perjury. Any bid not containing this information, or a bid containing information which is subsequently proven false, may

be considered non-responsive and may be rejected by the public agency.

K. Bidder's contractor's license is: 976470 C-39 9/30/2020
[number] [class] [expires]
1000038192 6-1-2020
[DIR registration number] [expires]

L. Attached is Bidder's AB 1565 Prequalification Questionnaire Validation Form (if required by the Notice to Contractors Calling for Bids, paragraph 20, and the Instructions to Bidders, paragraph 36).

M. The undersigned hereby declares that all of the representations of this bid, including all documents comprising the bid package, are true and are made under penalty of the perjury laws of the State of California.

INDIVIDUAL/DBA

*Signature: _____

Print Name:

Business Address:

Date: Telephone:

PARTNERSHIP

Partnership Name:

*By: _____, Partner

Print Name:

Business Address:

Date: Telephone:

Names of Other Partners:

CORPORATION

Corporation Name: _____, a Corporation.
(State of Incorporation) *Central Valley Foam Experts, INC.*

Business Address: *10948 Granite Rd, Bakersfield CA 93308*

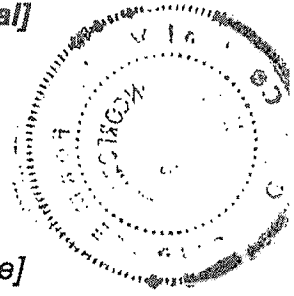
Date: _____ Telephone: *(661) 213-2203*

*By: *[Signature]* [Required] [Seal]
(President/Chief Executive Officer/Vice President) [Circle One]

Print Name: *Richard Mebane*

*By: *Brandon Mebane* [Required]
(Secretary/Treasurer/Chief Financial Officer/Assistant Treasurer) [Circle One]

Print Name: *Brandon Mebane*



JOINT VENTURE

Joint Venturer Name:

*Signed by: _____ (Joint Venturer)

Print Name:

Business Address:

Date: _____ Telephone: _____

Other Parties to Joint Venture:

If an individual joint venturer:

*By: _____ (Signature)
Print Name:

If a DBA joint venturer:

*By: _____ (Signature)
Print Name:

If a partnership joint venturer:

*By: _____ (Signature)

Print Name:

If a Corporation joint venturer:

[Seal]

(Name)

a _____ Corporation.
(State of Incorporation)

*By: _____

Print Name:

Title:

***Important Notice:** Labor Code § 1771.1(a) provides that "A contractor or subcontractor shall not be qualified to bid on, be listed in a bid proposal, subject to the requirements of Section 4104 of the Public Contract Code, or engage in the performance of any contract for public work, as defined in this chapter, unless currently registered and qualified to perform public work pursuant to Labor Code Section 1725.5. It is not a violation of this section for an unregistered contractor to submit a bid that is authorized by Section 7029.1 of the Business and Professions Code or by Section 10164 or 20103.5 of the Public Contract Code, provided the contractor is registered to perform public work pursuant to Section 1725.5 at the time the contract is awarded." Please go to <http://www.dir.ca.gov/Public-Works/PublicWorks.html> for more information and to register. This project is subject to monitoring by the Department of Industrial Relations.

Central Valley Foam Exports Inc.

Call Center: (760) 970-1111 / Fax: (760) 970-1112

10250 Chualar Rd, Ridgecrest CA, 93555

Phone: (760) 970-2000 / (661) 970-2000 Fax:

Proposal/Contract # 400-RC-2019

Customer: Sierra Sands Unified School District
Address: 113 Felspar Ave, Ridgecrest CA, 93555
Phone: (760) 499-1870 Office / (760) 382-4434 Cell
Date: 10/08/2019
Job Site: Vieweg Adult Education Center, Ridgecrest CA, 93555

Attention: Randy Coit

We propose to do the following scope of work:

1. Pressure wash & prep 40,000 sq. ft. of existing foam roof areas for recoating.
2. Disposal of all dirt and debris from work areas.
3. Repair all areas of damaged foam including bird picks & bubbles.
4. Install new Polyurethane Foam to all exposed cut out areas.
5. Install new Silicone top coat to 40,000 sq. ft. at 1.5 Gallons per 100 sq. ft.
6. Install new 3M Artic white roofing granules into new Silicone coatings.
7. The proposed roof exceeds title 24 requirements and is energy efficient.
8. Will keep grounds clean at all time.
9. Will supply all workers compensation and liability certification.
10. Twenty year material warranty on all new Silicone Coatings.
11. Bid includes Prevailing wages, Performance & Payment Bonds.

Total Cost: \$ 1,021,600.00

3. CONSTRUCTION ADMINISTRATION

3.2 Approval to Enter into a Lease Agreement with Elite Modular Leasing and Sales for (2) 24x40 Relocatable Classrooms at Richmond/Vieweg Elementary School

BACKGROUND INFORMATION: The district suffered damage to its facilities as a result of two earthquakes in July 2019. Due to challenges associated with earthquake repairs at Richmond Elementary School, a decision was made to relocate all but 2 of the Richmond Elementary School classrooms to the Vieweg Adult School campus located at 348 Rowe Street; the other 2 classrooms were relocated to Inyokern Elementary School. After several months of operation, several issues associated with transportation and class size balance have become apparent. The district has decided that it would be in the best interest of the students and their families to move the Richmond classes currently housed at Inyokern back to the Richmond/Vieweg campus. It is necessary to lease 2 relocatable classrooms to accommodate this.

CURRENT CONSIDERATIONS: The district obtained quotes from Mobile Modular Management Corporation and Elite Modular Leasing and Sales for (2) 24x40 relocatable classrooms for 3 years. A cost breakout of the two quotes is attached. Elite Modular Leasing provided the lowest cost estimate.

FINANCIAL IMPLICATIONS: The cost for the three year lease of the 2 relocatable classrooms is \$99,200.92 (including return). It is anticipated that 75% of this funding will be reimbursed by the California Office of Emergency Services (Cal OES). The remaining 25% will come from Fund 25 – Developer’s Fees.

SUPERINTENDENT’S RECOMMENDATION: It is the superintendent’s recommendation that the district enter into a lease agreement with Elite Modular Leasing and Sales for (2) 24x40 relocatable classrooms at Richmond/Vieweg Elementary School.

Breakout and comparison of proposals for 2 24x40 relocatables for 3 years

	Mobile Modular		Elite	
Rent (36 Months)	2700	\$97,200.00	\$1,506.50	\$54,234.00
Delivery		\$6,420.00		\$9,143.20
Install		\$9,940.00		\$9,350.00
Return		\$13,750.00		\$18,494.20
Carpet (New)		\$0.00		\$7,979.52
		\$127,310.00		\$99,200.92



Elite Modular Leasing & Sales, Inc.

October 9, 2019

**Sierra Sands Unified School District
113 W. Felspar Ave
Ridgecrest, CA 93555**

Attn: Louis Varga (e-mail lvarga@colomboconstruction.com)

The following proposal is based upon Sierra Sands USD utilizing the Open Piggyback Contract Bid SSPU, #40-09/2016-17 with Savanna School District as outlined as outlined below

Lease Proposal for the Straight Lease of (2) 24' x 40' Classrooms @ Vieweg Campus

Item I – Pricing (1) 24' x 40' Standard Refurbished Classroom “Right Hand Door” (3-Year Straight Lease with Wood Foundation System)

a)	24'x40' Refurbished, Annual Rental (Item W-89)	\$ 9,039.30 (per year)
b)	Delivery (Item 802 x2)	\$ 4,571.60
c)	Installation (Item W-86)	\$ 4,675.50
d)	Standard Carpet, (Item 184)	\$ 3,989.76
e)	Dismantle (Item W-86)	\$ 4,675.50
f)	Return (Item 802 x2)	\$ 4,571.60
g)	Savanna 2019 Bid Renewal CPI 3.9% included in above amounts	
h)	Sales Tax & Skirting	INCLUDED

Per Year Totals (per Item I above)

1st year total (Includes lease, delivery, installation & carpet)	\$44,552.32
2nd and 3rd year lease total (Lease payment only)	\$18,078.60 (per year)
Dismantle and Return (Due when buildings returned)	\$18,494.20

General Note: Rental payments are annual in advance. Delivery, installation and carpet will be due 30 days after completion of installation. Lease Agreements will be provided for District signature. Executed Lease Agreements and Insurance Certificates must be received prior to the start of delivery. Lease start date is 12-1-2019.

Item II – Estimated 2019 Critical Path Schedule

- 10-11-19 – Elite Modular receives Signed Proposal, P.O. or Notice to Proceed pending board approval
- Week of 11/25/19 – Elite Modular Delivers x2 24'x40's and completes installation by 12-6-19

Item III – Inclusions

- Standard delivery and installation
- Installation of standard ramp and landing left over from previous project left on site
- Prevailing wage site labor rates (Elite Modular and their sub-contractors are registered with the DIR) Standard work week hours (Monday – Friday)
- DSA drawings to Architect for DSA submittal. (DSA Stockpile approved drawings)



Elite Modular Leasing & Sales, Inc.

- Wood foundation
- Standard wall mount HVAC in classrooms, standard lights and electrical
- Exterior color selection per Elite Modular standards (wood siding)
- Standard door hardware for classroom(s)
- Refurbished units as available in stock (selection by Elite Modular)

Note: All building hardware, lights, carpet, etc. is per Elite Modular standards including door swings as available from existing stock.

Item IV – Exclusions

- DSA submittal, and final site & building approval
- Ramp and landing
- On site / In plant DSA Inspection's and fees as applicable
- DSA Inspections, lab and stockpile fees (Elite Modular to invoice District for reimbursement of applicable fees upon completion of installation)
- AOR / DSA submittal, and final site & building approval
- PLA, PSA or skilled & trained workforce labor compliance agreements
- Weekend, Holiday or non-standard work hours – All work and trades, other than building delivery
- Crane, Shuttle, Rolling, Reverse, Side unload or special unloading of modules (if required due to poor site access)
- City Permits, Pilot Cars; If required, we will invoice the District at Elite Modular Cost
- Access in-out of site for all equipment, trucking & workmen
- Level asphalt or dirt pad for building & ramp with no more than 6" diagonal fall from front to rear of building starting at the front corner opposite the door based on Elite wood foundation requirements for minimum and maximum foundation heights
- Transition of ramp toe to grade based on existing site elevations at time of delivery
- Ramp modifications required due to levelness of site pad and direction of slope
- Verification of site pad elevations and marking location of building corners prior to delivery
- Any additional cost related to site delays, pad elevations or readiness of site to receive buildings and start installation
- Rolling, Reverse and/or Side unload/load of floors at site due to poor access to site pad
- 2' building close-offs
- Special 4" to 2' installation separations (if required)
- Connection of site utilities, FA & low voltage systems
- Low voltage systems, components, wire, lighting control and programming (including fire alarm)
- Cabinetry or building signage
- Bonds
- Fire sprinklers or rated building (if required)
- WUI compliant buildings (if required)
- Anything not specifically included is excluded



Elite Modular Leasing & Sales, Inc.

If the above is acceptable, please sign below, provide a PO or Letter of Intent subject to final board approval by 10-11-19 to lock in specific buildings and begin the building selection and drawings coordination with the AOR.

Sincerely,

Elite Modular Leasing and Sales, Inc.

Jeremy Goldenetz

Jeremy Goldenetz
President

ACCEPTED _____ DATE _____

BY _____

TITLE _____

**ESTIMATED SITE READY DATE End of Nov 2019
(Month/Year)**

Lou Menezes

Lou Menezes
VP of Business Development & Operations



Mobile Modular Management Corporation
 11450 Mission Blvd.
 Mira Loma, CA 91752
 Phone: (951) 360-6600
 Fax: (951) 360-6622
 www.mobilemodular.com

Lease Quotation and Agreement

Quotation Number: 279126
 Customer PO/Ref:
 Date of Quote: 10/18/2019
Term: 36 Months

Sign up for the Easy Lease Option (see end of document for details)

Customer Information	Site Information	Mobile Modular Contact
Sierra Sands USD 113 W Felspar Ave Ridgecrest, CA 93555 Louis Varga lvarga@colomboconstruction.com Phone: (661) 201-3994	Sierra Sands USD Vieweg Adult Education Center 348 Rowe Street Ridgecrest, CA 93555 Louis Varga lvarga@colomboconstruction.com Phone: (661) 201-3994	Questions? Contact: Oscar Silva oscar.silva@mobilemodular.com Direct Phone: (951) 360-5148 Fax:

Product Information	Qty	Monthly Rent	Extended Monthly Rent	Taxable
Classroom, 24x40 DSA (Item1001) <i>Right Hand Door Configuration. Open plan. Tackboard interior.</i>	2	\$1,350.00	\$2,700.00	N
Charges Upon Delivery				
Classroom, 24x40 DSA (Item1001)	Qty	Charge Each	Total One Time	Taxable
Block and Level Building (B5) (PW)	2	\$4,520.00	\$9,040.00	N
Delivery Haulage Lowboy 12 wide	4	\$1,455.00	\$5,820.00	N
Delivery Haulage Permit 12 wide Lowboy	4	\$150.00	\$600.00	N
Installation, Closure Panel (PW)	4	\$225.00	\$900.00	N
			<u>\$16,360.00</u>	
		Total	\$ 16,360.00	
Charges Upon Return				
Classroom, 24x40 DSA (Item1001)	Qty	Charge Each	Total One Time	Taxable
Cleaning Fee	4	\$125.00	\$500.00	N
Prepare Equipment For Removal (B5) (PW)	2	\$3,415.00	\$6,830.00	N
Return Haulage Lowboy 12 wide	4	\$1,455.00	\$5,820.00	N
Return Haulage Permit 12 wide Lowboy	4	\$150.00	\$600.00	N
			<u>\$13,750.00</u>	
		Total	\$13,750.00	

Total Estimated Charges	
Subtotal of Monthly Rent	\$2,700.00
Taxes on Monthly Charges	\$0.00
Total Monthly Charges (including tax)	\$2,700.00
Charges Upon Delivery (including tax)	\$16,360.00
Charges Upon Return (including tax)	\$13,750.00
Total One Time Charges (including tax)	\$30,110.00

Special Notes

Block/Level: Price assumes building is installed using Mobile Modular standard foundation. Mobile Modular assumes installation on the minimum foundation design criteria/tolerances. For DSA buildings, it is assumed building will be installed on the minimum amount of foundation lumber per the applicable DSA approved stockpile drawings and site will not exceed 4-1/2" out of level. Additional material and labor charges apply for installing buildings above minimum foundation design criteria, raising buildings to meet specific finish floor elevations, raising building level to adjacent buildings, landings, walkways, transitions, etc.

Lease Quotation and Agreement

Quotation Number: 279126

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Date of Quote: 10/18/2019

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Flooring (Carpet): This building ships standard with used carpet in good condition. Carpet may have some discoloration or wear and a carpet bar will be utilized at modline seams. New carpet is available for an additional charge. If provided, new carpeting should receive a minimum of 72 hours of airing-out time, under well-ventilated conditions, prior to occupancy.

Delivery Date:

Delivery Date: Delivery date will not be confirmed until Mobile Modular receives and approves the signed Agreement and all credit conditions have been met.

Delivery of Equipment:

Delivery of Equipment: Customer is responsible for selecting a suitable site and directing Mobile Modular on exact placement/orientation of the Equipment. Customer shall physically mark the site/pad to indicate corner locations for Equipment placement.

Product Availability: Product availability and delivery date are subject to product availability upon receipt of signed Agreement and/or credit approval.

Fire Related Items: Unless noted, fire related items (alarms, sprinklers, smoke & heat detectors, and fire-rated walls, etc.) are not included.

Pilot Cars & Haul Permits: Pricing does not include transportation pilot cars & haul permits. Occasionally additional charges occur due to city re-routing or city/county requirements. If such requirements are applicable, Customer will be notified prior to delivery.

Ramps: Site conditions may affect ramp configuration and cost. Customer is responsible for transition from end of ramp to grade and for extended or custom rails, if needed. Ramp skirting is available for an additional charge. Mobile Modular provides used/refurbished ramps - new ramps are available for purchase only.

Site Installation Requirements: Prior to delivery, Customer shall mark the four corners where the building is to be placed on the site/pad location, and shall also mark the locations of door(s) and ramp(s). Should special handling be required to position, install, or remove the classroom on Customer's site due to site conditions/constraints and/or obstructions, Customer will be responsible for additional charges. Additional rolling charges may be applicable as site conditions necessitate.

Site Plan Review: Mobile Modular is not responsible for review and verification of Customer's site plans, civil plans, soils tests/survey's, etc. It is the responsibility of the Customer to ensure the site plans and site conditions meet applicable codes and governing body approvals. This includes, but is not limited to, ensuring the building pad/site allows for standard delivery and installation based on the minimum foundation design tolerances as per applicable approved stockpile drawings/foundation design.

Used building rental: Quotation is for a used or refurbished modular building. There may be variations in wall paneling, flooring, or other exterior and interior finishes. Dimensions are nominal unless otherwise stated.

Yes - Prevailing Wage: Pricing includes prevailing wage and certified payroll for installation work performed on site.

Quote Based on Mobile Modular Standard Unit: Does not include permits, utility hook ups, site work, office equipment, furniture, coffee/water service, cleaning service, phone/internet service. Quote only includes items specifically listed on quote. If additional equipment is needed to set building, there will be an additional cost.

Piggyback: This Lease Quotation and Agreement ("Quotation") is provided to Sierra Sands USD pursuant to the piggybacked contract identified as "Pajaro Valley Unified School District Project Bid Number B-17-28-11-000-9291 Modular Classroom Buildings and Modular Toilet Room Builds at Various Sites" (the "Piggyback Contract"). Pursuant to Public Contract Code sections 20118 and 20652 and the piggyback provisions in the Piggyback Contract, this Agreement is subject to, and controlled by, the terms and conditions set forth in the Piggyback Contract. The sole purpose of this Quotation is to establish the specific products that the District will receive pursuant to the terms of the Piggyback Contract and in no way shall be interpreted as altering the base terms of the Piggyback Contract pursuant to the Public Contract Code.

Floor Plans

Thank you for contacting Mobile Modular.

Mobile Modular is a division of McGrath RentCorp.
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Lease Quotation and Agreement

Quotation Number: 279126

Customer PO/Ref:

Date of Quote: 10/18/2019

Term: 36 Months



Classroom, 24x40 DSA (Item1001)



All drawings and specifications are nominal.

Additional Information

- Quote is valid for 30 days.
- A minimum cleaning charge per floor will apply for modular buildings.
- Customer's site must be dry, compacted, level and accessible by normal truck delivery. Costs to dolly, crane, forklift, etc. will be paid by customer. Unless noted, prices do not include permits, ramp removal, stairs, foundation systems, foundation system removal, temporary power, skirting, skirting removal, engineering, taxes or utility hookups.
- Subject to equipment availability. Unless noted, equipment and related furnishings, finishes, accessories and appliances provided are previously leased and materials, dimensions, and specifications vary. Detailed specifications may be available upon request. For lease transactions, Mobile Modular reserves the right to substitute equal or better equipment prior to delivery without notice.
- This transaction is subject to prior credit approval and all terms, conditions, and attachments of MMMC's standard contract.
- Security deposit and payment in advance may be required.
- Rent will be billed in advance every 30 calendar days.
- **Sales Tax will be calculated based on the tax rate at the time of invoicing.**
- **Unless otherwise noted, prices do not include prevailing wages, Davis-Bacon wages, or other special or certified wages.**

Thank you for contacting Mobile Modular.

Mobile Modular is a division of McGrath RentCorp.

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www.mobilemodular.com

Page 3 of 4

Lease Quotation and Agreement

Quotation Number: 279126

Customer PO/Ref:

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Mobile Modular Easy Lease. Sign Me Up!

Getting your modular building on its way has never been easier... and faster. With Mobile Modular Easy Lease you can convert your Lease Quotation directly into a Lease Agreement by signing below. **It's as easy as 1, 2, 3, 4.** Once we receive your signed Easy Lease option, we'll finalize your building details and get your project on its way.

1. Review and acknowledge agreement.

This Quotation is subject to Mobile Modular Management Corporation, a California corporation, herein known as lessor (the "Lessor") credit approval of Customer, herein known as lessee (the "Lessee"). Lessor does not warrant that the equipment meets any local or state code not specifically listed herein. Equipment is subject to availability. By signing below, customer accepts the terms of this quotation including prices and specifications, and instructs Lessor to make appropriate arrangements for the preparation and delivery of the Equipment identified herein, and agrees that such signature constitutes customer's acceptance of and agreement to the Lessor's Lease. Such lease, and customer's agreement thereto, is subject to Lessor's standard terms and conditions located on the Lessor's web site at (www.mobilemodular.com/contractterms) which are incorporated by reference herein. Customer may request a copy of the terms and conditions from Lessor. If customer has previously executed a master agreement with Lessor, those terms and conditions shall govern the transaction. Such terms and conditions are incorporated as if fully set forth herein. No alterations, additions, exceptions, or changes to any Quotation or Agreement made by Lessee shall be effective against Lessor, whether made hereon, contained in any printed form of Lease or elsewhere, unless accepted in writing by Lessor. Any customer purchase order or other customer-provided document purporting to replace, supersede or supplement the terms and conditions of the Lessor's Lease shall carry no force or effect except as an instrument of billing.

Lessor:

Mobile Modular Management Corporation

By: _____

Name: _____

Title: _____

Date: _____

Lessee:

Sierra Sands USD

Signature: _____

Print Name: _____

Title: _____

Date: _____

2. Request your delivery date.

Requested delivery date: _____

Please note: For modular buildings, as a "rule of thumb" allow one day per module to accommodate for set up after delivery. We will attempt to meet your desired date. However, the date is subject to change based on equipment availability and readiness and must be confirmed by a Mobile Modular representative.

3. Insurance value.

Prior to the scheduled delivery, please send, or have your insurance company send, a certificate of insurance referencing the Quotation number shown above. We require General Liability coverage in the amount of 1,000,000.00 per occurrence listing Mobile Modular Management Corporation as an additional insured and Property coverage for the value of the leased unit(s) listing Mobile Modular Management Corporation as loss payee.

Item & Description	Qty	Item Code	Insurance Value
Classroom, 24x40 DSA (Item1001)	2	1001	\$85,500.00

4. Tell us how you would like to pay.

- Bill me on approved credit (you will be sent an invoice for payment as charges are incurred)
- Credit card payment (a representative will contact you to obtain the credit card information for billing)

Thank you for contacting Mobile Modular.

Mobile Modular is a division of McGrath RentCorp.
279126, 10-18-2019 01:57 PM prod

4. BUSINESS ADMINISTRATION

- 4.1 The board will meet with the superintendent in a workshop style session to discuss the potential benefits of vehicle fleet leasing.



FLEET MANAGEMENT

Sierra Sands Unified School District



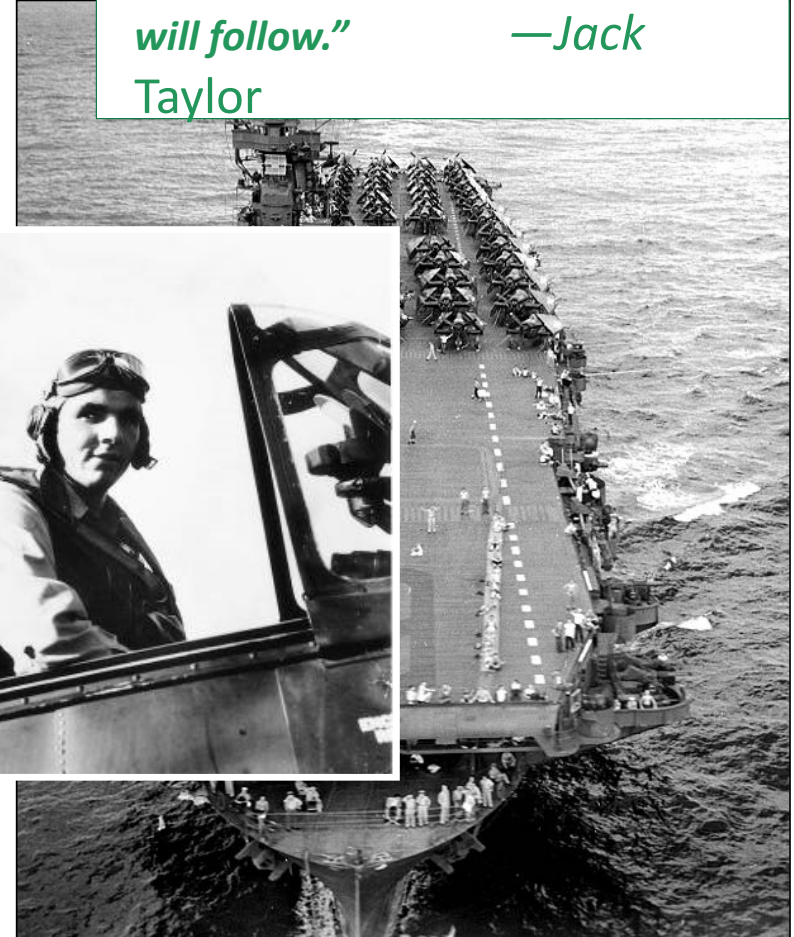
CONFIDENTIAL AND PROPRIETARY

© 2016 Enterprise Fleet Management, Inc.

The Enterprise Story

- The Enterprise story starts in the 40s, when our founder, Jack Taylor, answered the call of duty and joined the Navy during WWII.
- In 1969, Jack re-christened his growing operation "Enterprise" in honor of the aircraft carrier aboard which he served as a decorated Hellcat pilot in World War II.
- Enterprise ranked No. 13 on *Forbes America's Largest Private Companies* still family owned and headquartered in St. Louis, Missouri
- Standard and Poor's Rating Services recently upgraded Enterprise Fleet Management Inc.'s corporate credit rating to BBB from BBB-

"Take care of your customers and employees first, and the profits will follow." —Jack Taylor



REFERENCES



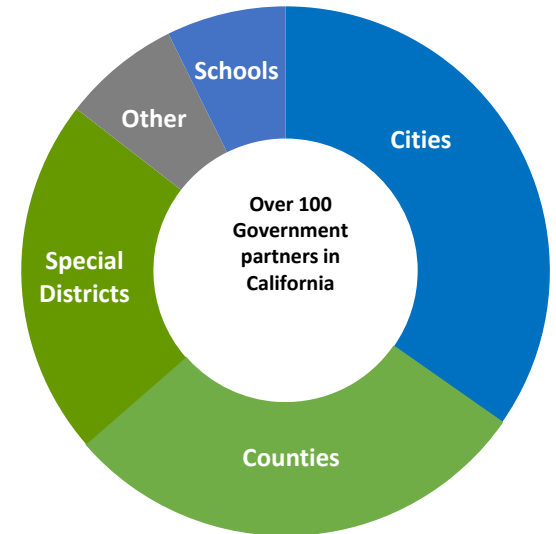
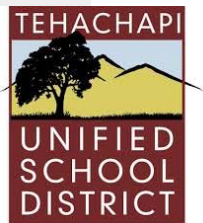
Fontana Unified



School District



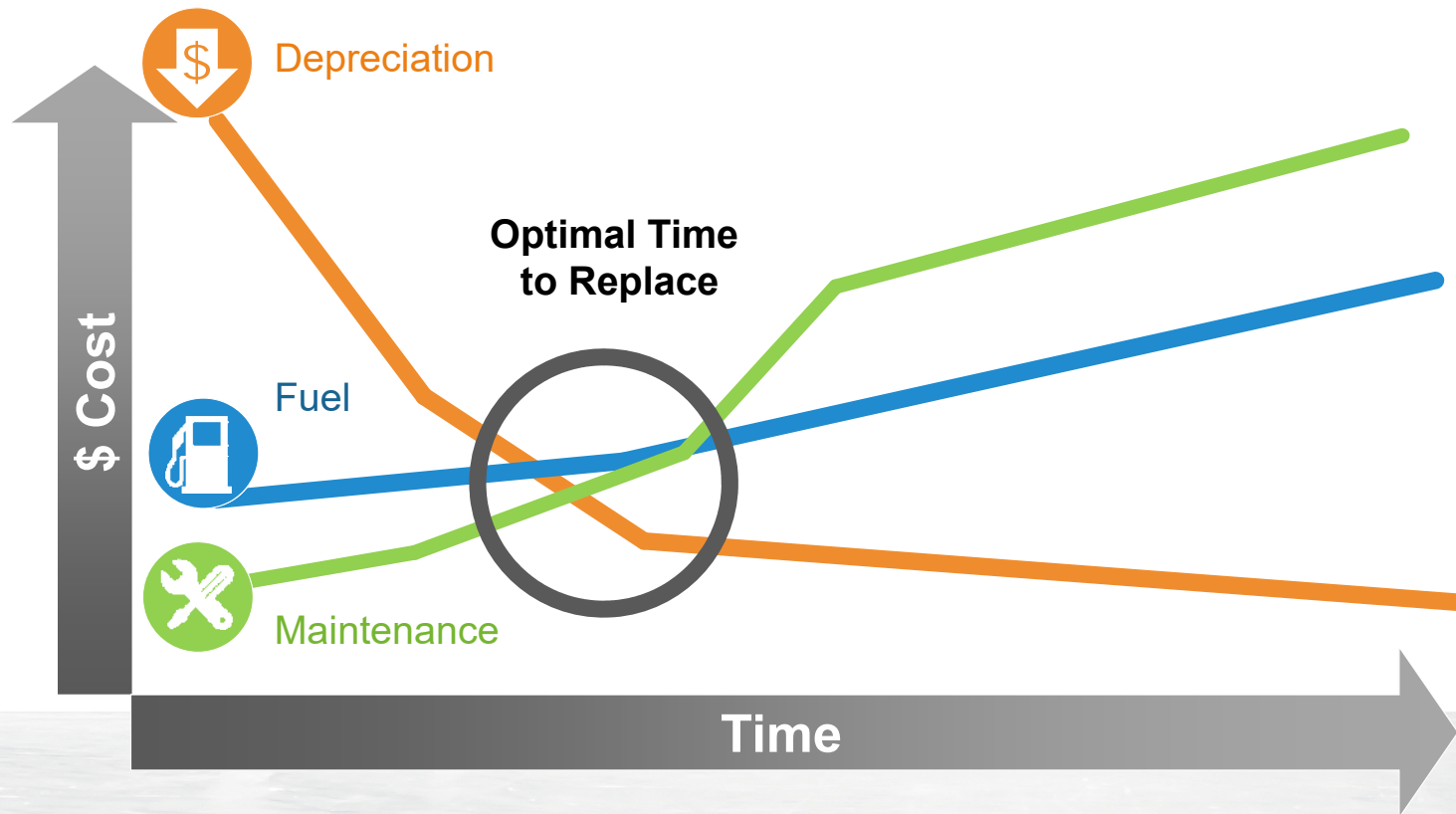
Kern County
Superintendent
of Schools



“Since we first partnered with Enterprise 4 years ago, we have been able to replace our aging fleet with newer, more fuel efficient and safer vehicles for our employees. The leasing option has allowed us to replace more vehicles at once than we have been able to do through our capital budget in the past. Their annual reviews and recommendations allow us to make the best decisions for our fleet.”

– Paula Ford, Assistant Superintendent, Business Services

EFFECTIVE VEHICLE LIFECYCLE



Key Observations

- Maintenance costs in your current replacement window can be double the costs of vehicles in the optimal range
- Fuel costs are 25% - 30% higher or more depending on vehicle type
- Resale values are 70% - 80% lower at your typical replacement interval vs. optimal
- Replacing vehicles at optimal time is cost neutral to current plan.

GOVERNMENT BUYING POWER



2018 SUPER DUTY
F-250 XL

\$37,375¹
Net Price ⁵⁵

← FORD'S WEBSITE

State Contract Price **\$24,769**

MANHEIM AUCTION RESULTS

VEHICLE	Odometer	Sale Price	Capital Outlay
2017 Ford F-250 XL Crew Cab 4x2	4,146	\$28,300	-\$3,531
2016 Ford F-250 XL Crew Cab 4x2	10,282	\$25,700	- \$931
2013 Ford F-250 XL Crew Cab 4x2	57,636	\$18,700	\$6,069
2008 Ford F-250 XL Crew Cab 4x2	98,436	\$3,100	\$21,669

TODAY'S CHALLENGES



Tasked to do more with less

- ▶ **Fiscally Stressed**
- ▶ **Limitations on Revenue Sources**
- ▶ **Unfunded Pension Costs**
- ▶ **Post-Employment Benefits**
- ▶ **Health Insurance Industry Changes from Federal Legislation**

SAFETY

2007

- Front/Side crash test
- Anti-lock brakes
- Airbags (1998)

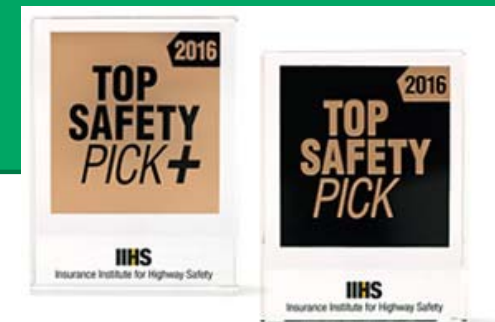
2012

- Electronic Stability Control
- Lane Departure Warning
- Rear Video



Future

- Forward Collision Warning
- Blind Spot Warning
- Offset-crash test



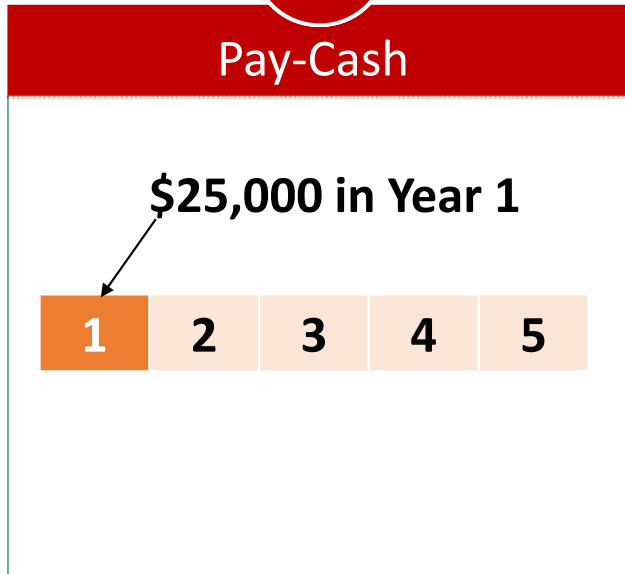
5-Star Safety Ratings
More Stars. Safer Cars.

2015 2017 2016 2012

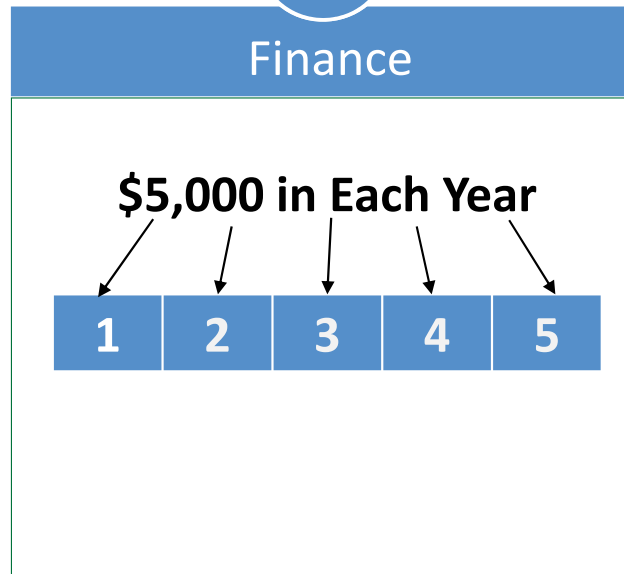
FUNDING OPTIONS

\$25,000 Pickup Truck

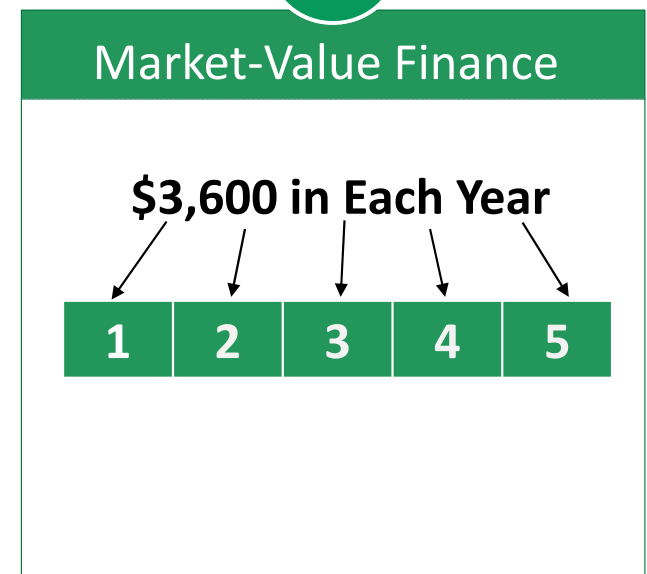
1
Option



2
Option



3
Option



OPEN END LEASE



Proactive Replacement Strategy



Appropriate Vehicle Selection



Appropriate Funding Structure



Annual Budget Planning

BENEFITS

- Optimize Cash Flow
- Replace More Vehicles with Less Upfront Capital
- NO Mileage Restrictions
- NO Abnormal Wear & Tear Charges
- NO Early Termination Penalties
- All Rights of Ownership
- Retain Equity in vehicles
- Flexibility of Term based on each Vehicle's Application of Use and Mileage Patterns



Sierra Sands Fleet

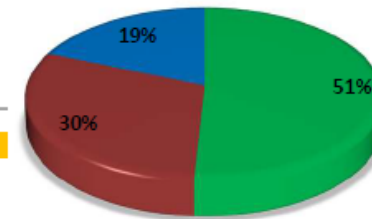


Sierra Sands Unified School District - Fleet Planning Analysis

Current Fleet	48	Fleet Growth	0.00%	Proposed Fleet	48
Current Cycle	20.00	Annual Miles	10,000	Proposed Cycle	5.00
Current Maint.	\$175.00	Insurance	\$0.00	Proposed Maint.	\$41.77
Fuel Info		MPG	10	Price/Gallon	\$3.50

Fleet Costs Analysis

Fleet Mix			Fleet Cost						Annual		
Fiscal Year	Fleet Size	Annual Needs	Owned	Leased	Purchase	Lease*	Maintenance	Estimated Equity from Vehicle Resale	Fuel	Fleet Budget	Net Cash
Average	48	2.4	48	0	61,528	0	100,800	-1,000	168,000	329,328	0
'20	48	18	30	18	0	92,558	72,023	-9,000	142,800	298,381	30,947
'21	48	12	18	30	0	158,174	52,839	-9,000	134,400	336,413	-7,085
'22	48	10	8	40	0	214,204	36,852	-20,000	126,000	357,056	-27,728
'23	48	6	2	46	0	252,643	27,260	-18,000	117,600	379,502	-50,174
'24	48	2	0	48	0	262,809	24,062	-203,637	109,200	192,435	136,894
'25	48	18	0	48	0	262,809	24,062	-113,289	109,200	282,782	46,546
'26	48	12	0	48	0	262,809	24,062	-86,029	109,200	310,042	19,286
'27	48	10	0	48	0	262,809	24,062	-60,582	109,200	335,489	-6,161
'28	48	6	0	48	0	262,809	24,062	-24,849	109,200	371,222	-41,894
'29	48	2	0	48	0	262,809	24,062	-193,637	109,200	202,435	126,893



■ Fuel ■ Maintenance ■ Purchase

10 Year Savings

\$227,523

Avg. Sustainable Savings

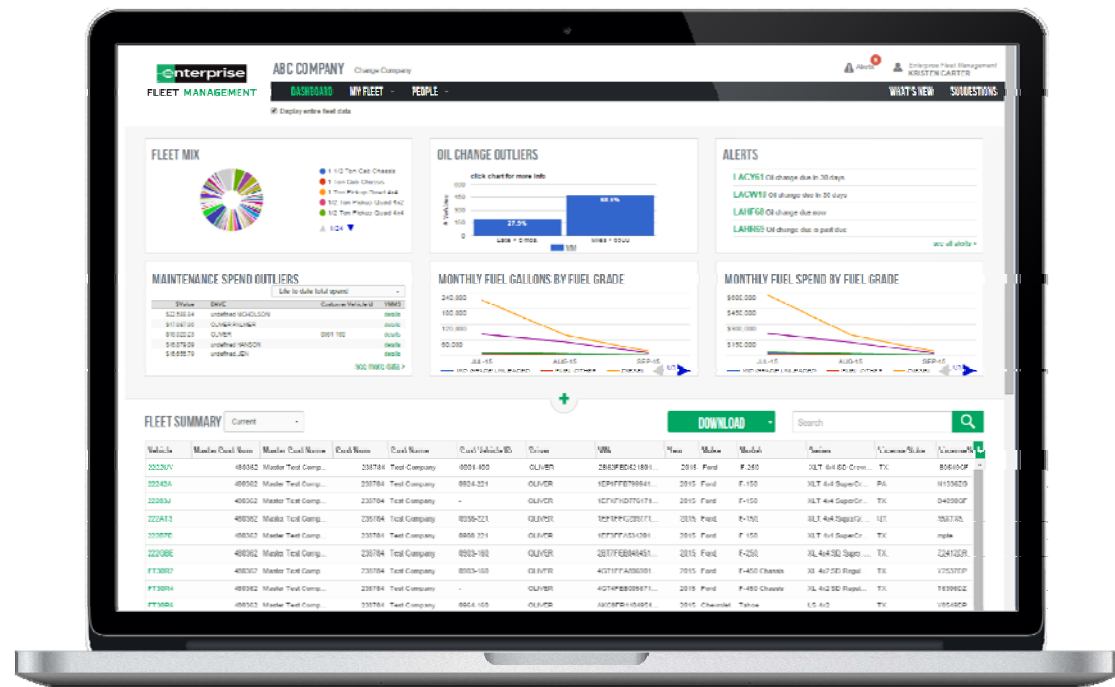
\$28,934

Current Fleet Equity Analysis

YEAR	2020	2021	2022	2023	2024
QTY	18	12	10	6	2
RESALE	\$500	\$750	\$2,000	\$3,000	\$5,000
TOTAL	\$9,000	\$9,000	\$20,000	\$18,000	\$10,000
Estimated Current Fleet Equity**					\$66,000

Client Website

- Visibility and tracking of vehicle data
- Customized dashboards with easy reporting
- Real-time alerts
- Simplify accounting processes with vehicle descriptors
- Self-service features including *driver changes, vehicle descriptors, mileage information and more*
- Assign unlimited unique identifiers to each vehicle to simplify routine tasks and vehicle categorization



RESOURCES

Driver Resources



Mobile App Features

- Fuel Locator
- Maintenance Locator
- Accident Reports
- Order Status
- Roadside Assistance
- Reminders
- Vehicle Information
- Contact Information

